



## What Makes Sunbelt Different?



Sunbelt is the largest business sales and acquisition firm with over 300 offices worldwide. For the past 10 years Entrepreneur Magazine has ranked Sunbelt #1 in assisting sellers and buyers in the sales & acquisition of privately owned businesses.

### Pay no fees in advance

- You won't be asked for any "up front" fees for valuations or marketing when you engage us to take your company to market.
- We commit substantial resources to take your business to market, conduct a controlled sale process, and earn our fee when the deal closes.

### Work with people who understand your objectives and your business

- You work directly with a seasoned intermediary through the entire process.
- Our team has a diverse background with experience in a variety of industries.
- We spend the time it takes to get know you and your exit objectives
- A clear understanding of your company strengths and weaknesses allows us to position your business in the market for maximum value.

### Get a realistic opinion of value

- You will not receive an inflated opinion of value in an effort to secure an exclusive agreement to take your business to market.
- We successfully sell 80% of the businesses that we take to market.

### Confidentially present your business to the most qualified buyers

- Your business will be confidentially presented to a network of qualified buyers already in our queue.
- You can be sure that all interested buyers are financially qualified and have signed a non-disclosure agreement before any proprietary information about your business is presented for review.
- Your business will not "sit" on the market risking untimely exposure of the sale to customers, employees, or suppliers.

### Sunbelt conducts business sales and acquisitions differently. Better.

The Sunbelt team represents decades of collective experience in exit planning, business sales and acquisitions. The sale of your business is handled in an efficient and professional manner. Proper procedure and methodology are deployed to protect you and your business during the sale process. Our experience and time spent developing an understanding of your business and the current market conditions can be invaluable in helping you meet your objectives and transferring your business for maximum value.

**Call to learn how Sunbelt can make a difference in the sale of your business.**

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#### Sunbelt

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